

Meet America's **Entrepreneurial Superstars Inc.**

The Magazine for Growing Companies

**THEIR
SECRETS,
STRATEGIES,
AND KEYS TO
SUCCESS**



Our Exclusive Annual Report **The Fastest-Growing Private Companies**

The No.1 company ▶ Northern Capital Insurance: 19,812% three-year growth
The biggest employer ▶ Bridgepoint Education: 2,971 employees
The revenue leader ▶ Vizio: \$2 billion annually

\$4.99 U.S. \$5.99 Canada



September 2009 www.inc.com

The Inc. 500 CEOs on government bailouts, their best and worst moments, serial entrepreneurship, and where they find inspiration



Audigy Group No. 223

933% THREE-YEAR GROWTH
REVENUE: \$6.1 MILLION EMPLOYEES: 38
CEO: BRANDON DAWSON FOUNDED: 2004
Vancouver, Wash. audigygroup.com
Provides management services to a network of about 120 private-practice doctors who treat hearing loss.

Diplomat Specialty Pharmacy No. 235

917.2% THREE-YEAR GROWTH
REVENUE: \$270.7 MILLION EMPLOYEES: 275
CEO: PHIL HAGERMAN FOUNDED: 1973
Swartz Creek, Mich. diplomatpharmacy.com
Fills prescriptions for patients with acute and chronic conditions and operates disease-specific management programs.

Charlesson No. 264

858% THREE-YEAR GROWTH
REVENUE: \$2 MILLION EMPLOYEES: 20
CEO: MICHAEL MORADI FOUNDED: 2004
Oklahoma City charlessonllc.com
Develops pharmaceuticals to treat ocular conditions. Charlesson also retains retinal surgeons and scientists who perform ophthalmic preclinical experiments for pharmaceutical companies and academic researchers on a contract basis.

MediGain No. 269

844.4% THREE-YEAR GROWTH
REVENUE: \$2.4 MILLION EMPLOYEES: 165
CEO: MEL GUNAWARDENA FOUNDED: 2003
Dallas medigain.com
Provides back-office financial services, such as medical billing and collections, for health care providers.

Extrakare No. 271

834.6% THREE-YEAR GROWTH
REVENUE: \$4.6 MILLION EMPLOYEES: 25
CEO: SCOTT LLOYD FOUNDED: 2004
Norcross, Ga. extrakare.com
Sells oxygen, ambulatory aids, and other products for at-home medical care.

Anytime Fitness No. 285

815.5% THREE-YEAR GROWTH
REVENUE: \$26.7 MILLION EMPLOYEES: 70
CEO: JEFF KLINGER FOUNDED: 2002
Hastings, Minn. anytimefitness.com
Licenses almost 1,200 health clubs worldwide.

The Paquin Healthcare Companies No. 291

799.7% THREE-YEAR GROWTH
REVENUE: \$2.9 MILLION EMPLOYEES: 28
CEO: TONY PAQUIN FOUNDED: 2005
Celebration, Fla. paquinhealthcare.com
Helps hospitals develop retail health care products (e.g., nutritional supplements and cosmetics) and services (medical spas).

Dynalabs No. 295

795.3% THREE-YEAR GROWTH
REVENUE: \$2.5 MILLION EMPLOYEES: 15
MANAGING PARTNERS: RUSSELL ODEGARD AND MICHAEL PRUETT FOUNDED: 2003
St. Louis dynalabs.us
Provides testing and consulting services to compounding pharmacies and their suppliers.

Health Diagnostics No. 308

775.8% THREE-YEAR GROWTH
REVENUE: \$66.9 MILLION EMPLOYEES: 600
CEO: BRADFORD PETERS FOUNDED: 1998
Melville, N.Y. healthdiagnostics.com

PAST HONOREE 2008

Operates 35 outpatient diagnostic imaging centers in California, New York, New Jersey, and Florida. Services include MRI, multislice CT, PET, ultrasound, mammography, and nuclear medicine.

Millennium Pharmacy Systems No. 328

737.5% THREE-YEAR GROWTH
REVENUE: \$97.7 MILLION EMPLOYEES: 272
CEO: RICHARD SCARDINA FOUNDED: 2001
Cranbury Township, Pa. www.mpsrx.com

PAST HONOREE 2007 2008

Helps long-term health care facilities manage medications through online and in-house pharmacy services.

Simplex Healthcare No. 335

727.4% THREE-YEAR GROWTH
REVENUE: \$56.7 MILLION EMPLOYEES: 166
CEO: LARSON DOUGLAS HUDSON FOUNDED: 2002
Brentwood, Tenn. simplexhealthcare.com
Through its Diabetes Care Club, Simplex Healthcare provides home delivery of medical supplies to people with diabetes.

Innovative Analytics No. 350

709.9% THREE-YEAR GROWTH
REVENUE: \$3.1 MILLION EMPLOYEES: 28
CEO: PATRICIA RUPPEL FOUNDED: 2003
Kalamazoo, Mich. ianalytics.biz
Provides data management, statistical, and medical writing services to the developers of pharmaceuticals and medical devices.

Spine & Sport No. 357

693.6% THREE-YEAR GROWTH
REVENUE: \$2.3 MILLION EMPLOYEES: 70
CEO: JACQUES L. BEAUCHAMP FOUNDED: 2004
Rincon, Ga. spinesport.org
Offers physical therapy, personal training, and weight-management programs at five locations.

AJ Riggins No. 366

686.5% THREE-YEAR GROWTH
REVENUE: \$2.3 MILLION EMPLOYEES: 6
CEO: BERNARD B. LONG FOUNDED: 2002
Dallas ajriggins.com
Places doctors, dentists, and other health care professionals in permanent and temporary positions.

Commcare Pharmacy No. 374

675.4% THREE-YEAR GROWTH
REVENUE: \$56.7 MILLION EMPLOYEES: 36
CEO: NICHOLAS SARANITI FOUNDED: 1997
Fort Lauderdale, Fla. commcarepharmacy.com
This specialty pharmacy fills prescriptions for the management of acute and chronic illnesses.

Tactile Systems Technology No. 389

657.4% THREE-YEAR GROWTH
REVENUE: \$10.4 MILLION EMPLOYEES: 80
CEO: GERALD R. MATTYS FOUNDED: 1995
Minneapolis tactilesystems.com
Develops devices used for at-home treatment of lymphedema and vascular disease.

HealthDataInsights No. 427

610.3% THREE-YEAR GROWTH
REVENUE: \$43.6 MILLION EMPLOYEES: 150
CEO: ANDREA BENKO FOUNDED: 2001
Las Vegas www.healthdatainsights.com

PAST HONOREE 2008

Helps insurance companies, employers, and Medicare recover money lost because of claims fraud and overpayments.

A & D Home Health Solutions No. 436

594.2% THREE-YEAR GROWTH
REVENUE: \$2.7 MILLION EMPLOYEES: 150
CEO: DAN FISHER FOUNDED: 2004
Newington, Conn. adhomehealthsolutions.com
Places private-duty caregivers in homes and provides medications-management and case-management services to seniors and others with chronic illnesses.

Orbis Clinical No. 456

566.9% THREE-YEAR GROWTH
REVENUE: \$9.1 MILLION EMPLOYEES: 67
CEO: RONALD NORTON FOUNDED: 2004
Woburn, Mass. orbisclinical.com
Advises biotechnology and pharmaceutical companies on drug safety, risk management, and regulatory issues.

The Coding Source No. 470

551.5% THREE-YEAR GROWTH
REVENUE: \$19.3 MILLION EMPLOYEES: 276
CEO: GREG J. SINAICO FOUNDED: 2002
Los Angeles thecodingsource.com

PAST HONOREE 2008

Trains and outsources certified medical coders for medical groups, hospitals, and health plans.

Planet Fitness No. 471

551.4% THREE-YEAR GROWTH
REVENUE: \$99.4 MILLION EMPLOYEES: 170
CEO: MICHAEL GRONDAHL FOUNDED: 1992
Newington, N.H. planetfitness.com
Franchises 270 Planet Fitness health clubs in 31 states.

CareNet No. 487

537.4% THREE-YEAR GROWTH
REVENUE: \$10.1 MILLION EMPLOYEES: 156
CEO: JOHN ERWIN FOUNDED: 1988
San Antonio callcarenet.com
Provides an RN-staffed hotline, patient advocates, and other services that supplement health insurance plans.

HealthCareSeeker.com No. 499

529% THREE-YEAR GROWTH
REVENUE: \$7 MILLION EMPLOYEES: 85
PRESIDENT: STEPHEN HALASNIK FOUNDED: 2002
Boonton, N.J. healthcareseeker.com
Places registered nurses in long-term temporary assignments at hospitals.